Moving Specialist - Inside Sales Representative

Are you a team player who wants to contribute to a growing small business? Do you want to work in an environment where every day brings different challenges? Big League Movers is a multi-market service company that has grown to become one of the region's top-rated moving companies. In 2013, the company was voted "Best Moving Company" by readers of the Memphis Commercial Appeal.

Founded in 2008 by Steven Reed, a life-long Memphian, the company has been built from the ground up and knows the value of its greatest assets – its people. With over 10,000 customers serviced in the past 3 years, Big League Movers is working hard to transform how consumers perceive the industry and the moving experience as a whole.

Big League Movers is a fast paced sales environment and we seek career-driven high achievers who want to be instrumental in taking our business to the next level. As an intern you will play a significant company role by coordinating the day to day sales operations.

Our ideal candidate is a problem-solver, solution provider and closer who enjoys being the hero for someone in need. Someone who geniuinely likes helping people with a knack for sales and customer service.

Job Duties:
- Conduct inbound/outbound call management.
- Coordinate "talk and type" customer service functions.
- Record account information into moving software program.
- Complete sales and service training.
- Incorporate value-based and relationship-building sales techniques.

What We Require:
- 1-2 Years sales or related experience.
- Strong written and verbal communication skills.
- Proficient in Microsoft Suite Office and Gmail Applications.
- Organized, with an ability to prioritize time-sensitive tasks.
- Ability to work well with others and contribute to positive working environment.
- Experience in direct sales with a focus on team-oriented goals.

Details:
This is a full-time position, pay will be based on experience. Email your resume to Sales@BigLeagueMovers.com.